**PortaFab Case Study Worksheet**

**End Customer: End Customer Location:**

**Distributor: Contact and Phone Number:**

**PortaFab Sales Rep:**

**Application** (specify size and height if possible/relevant):

**PortaFab Product(s) Used in Project:**

**Benefits Provided:**

**The Situation** (What does the company mfr/provide?, What is the problem that they are trying to solve?):

**The Challenge** (Were there any difficulties or obstacles to the project)

**The Evaluation** (What other solutions did the customer consider and why did they choose PortaFab)

**The Solution** (What was implemented and how did it solve their problem? What were the benefits derived from the solution?).